	А	В
1	Question	Response
-	How should an ATC applicant determine the number of	
	qualified patients within their service area zip codes in order to	
	generate an accurate production timeline?	Patients are not restricted to ATCs within their region. However, see the attached chart
2		setting forth the current patient count in each county.
-	Part C- certified financial statement, since this is a new	
	company, we don't have any financial historical data to submit,	If there are no financial data, you should provide information pertaining to the ATC
	are you looking for information on our current business?	entity's proposed ability to financially support the business. Refer to pre-application
3	, ,	conference materials for additional information.
	Please provide more detail regarding how to provide a record of	
	past business taxes. What are examples of what is being	If there is no record of past business taxes paid, you should provide information
	expected or desired?	pertaining to the ATC entity's proposed ability to comply with tax requirements. Refer to
4		the pre-application conference materials for additional information.
	Part D- past business taxes, again are you requesting for current	
	business' and we do not have any past tax returns for new	If there is no record of past business taxes paid, you should provide information
	company?	pertaining to the ATC entity's proposed ability to comply with tax requirements. Refer to
5		the pre-application conference materials for additional information.
	If a newly formed entity is created for the purposes of the	
	application, what information should be provided with respect	If there is no record of past business taxes paid, you should provide information
	to the applicants "record of past business taxes paid to federal,	pertaining to the ATC entity's proposed ability to comply with tax requirements. See pre-
6	state and local governments."	application conference materials for additional information.
	Under measure 5:C, is the Dept. of Health seeking Financial	
	Statements for the ATC itself or the principals of the ATC? If the	
	ATC is a newly formed entity, do we need to provide anything	If there is no record of past financial statements, you should provide information
	further to satisfy this requirement?	pertaining to the applicant's proposed ability to comply with this requirement. Refer to
7		the pre-application conference materials for more information.
	Will any points be awarded for receiving the approval of the	Part A is pass/fail, however applicants may submit a plan to gain local municipal approval
8	local governing body?	by November 30, 2018. Refer to Criteria 2, Measure 1.
	Must members of the medical advisory board be included in	
	Question 21 of DMM-01A? Also, must medical advisory board	
	members complete Personal History Forms? Minimum number	Members of the Medical Advisory Board shall complete a Personal History Disclosure 2
	for Medical Advisory Board. Can MAB have more than 5?	form but not as part of the application process. Pursuant to current rule, N.J.A.C. 8:64-
	What's the definition of a healthcare professional as it relates to the Medical Advisory Board?	1.2, "Medical advisory board" means a five-member panel appointed by the ATC for the
	the Medical Advisory Boards	purpose of providing advice to the ATC on all aspects of its business. The Board must be
		comprised of three New Jersey licensed health care professionals, at least one of whom
		shall be a physician; one patient registered with the ATC; and one business owner from
9		the same region as the ATC.
	Will the Department exempt newly-formed entities from any	
	requirement(s) related to the submission of audited or	No. If there is no record of past financial statements, you should provide information
	reviewed financial statements and/or related documents?	pertaining to the ATC entity's proposed ability to comply with this requirement. Refer to
10		the pre-application conference materials for further information.
	N.J.A.C. § 8:64-1.2 defines cultivation as follows – "'Cultivation'	
	includes the planting, propagating, cultivation, growing,	
	harvesting, labeling or manufacturing, compounding and storing	
	of medicinal marijuana for the limited purpose of the Act and	
	this chapter." If the definition of cultivation includes	
	manufacturing, what is the distinction between the following two scoring criteria: (a) Detailed summary of practices, policies	
	and procedures for the cultivation of medicinal marijuana. (20	
	pts); and (b) Detailed summary of practices, policies and	
	procedures for manufacturing medicinal marijuana products;	
	(20 pts) Does the Department want Applicants to describe	
	their manufacturing processes under prompts which call for	
	descriptions of cultivation?	
		Please refer to the explanation provided at the pre-application conference. Note that in
		Criterion 1 Measure(s) 4, cultivation and manufacturing are clearly addressed via
11		different measures.

	А	В
12	Is manufacturing of edibles allowed (for more than just minors—or is it still only for minors)? What type of edibles are allowed? Is oil allowed? Is this oil allowed to be consumable and/or	Pursuant to N.J.S.A. 24:61-7, an alternative treatment center may package and directly dispense marijuana to qualifying patients in dried form, oral lozenges, topical formulations, or edible form, or any other form as authorized by the commissioner. Edible form shall include tablets, capsules, drops or syrups and any other form as authorized by the commissioner. Edible forms shall be available only to qualifying patients who are minors. Additionally, refer to the explanation provided at the preapplication conference.
13	vaporizable/combustible? Are there any other additional dosage forms/product types allowed?	Pursuant to N.J.S.A. 24:61-7, an alternative treatment center may package and directly dispense marijuana to qualifying patients in dried form, oral lozenges, topical formulations, or edible form, or any other form as authorized by the commissioner. Edible form shall include tablets, capsules, drops or syrups and any other form as authorized by the commissioner. Edible forms shall be available only to qualifying patients who are minors. Additionally, refer to the explanation provided at the preapplication conference.
	What kind forms of cannabis are ATC's allowed to produce? ie Oils, capsules, vape carts, edibles?	
14		Pursuant to N.J.S.A. 24:61-7, an alternative treatment center may package and directly dispense marijuana to qualifying patients in dried form, oral lozenges, topical formulations, or edible form, or any other form as authorized by the commissioner. Edible form shall include tablets, capsules, drops or syrups and any other form as authorized by the commissioner. Edible forms shall be available only to qualifying patients who are minors. Additionally, refer to the explanation provided at the preapplication conference.
	The maximum THC content of any sold product shall not exceed	
13	10 percent, is this is accurate? Are cultivators limited to the 10% THC level for saleable flower? Or may we cultivate strains with a higher THC production level that would then be distilled and used in production of edibles, lozenges, topicals and other manufactured products?	Refer to the explanation provided at pre-application conference.
16	Can flower testing higher than 10% THC be processed into other	Refer to the explanation provided at pre-application conference.
17	approved products?	Refer to the explanation provided at pre-application conference.
	The RFA mentioned letters of support but the application did not. Are letters of support welcomed and scored?	
18	Measures 5c and 5d assume that the applying businesses are already up and running; that they have filed tax returns in the past and have financial statements showing past activity. This gives an existing business a potential 50-point advantage over a new one in the competition. Yet this would necessarily be a new business for all but the 6 ATCs that already exist, or for operators in other states. Rewarding those businesses over new ones formed in NJ is inconsistent with goals to create an industry in NJ that is diverse, to help NJ communities that the War on Drugs has most negatively affected, and to offer economic opportunity for NJ citizens. Please clarify how this is not so, or consider removing measures 5c and 5d. This may be necessary information on pre-existing businesses, but it should be unweighted for applicant evaluation purposes.	The Department is not removing 5d and 5c and if there is no record of past business taxes paid, the applicant should provide information pertaining to the ATC entity's proposed ability to comply with tax requirements. Additionally, refer to the preapplication conference materials regarding financial information.
20	In the RFA, under Measure 4 of Criterion 1, a description is requested of "Quality assurance, quality control, and testing protocols." Does the state plan any change in its program of medicinal marijuana testing (currently performed by the Public Health and Environmental Laboratories)? As part of Applicant's Proposed Sites of Operation, does the	This measure refers to internal QA/QC and testing protocols for applicants. Any change in testing protocols will be accomplished through the rulemaking process which includes notice to the industry and a public comment period.
21	applicant need a physical address (street address) for the Alternative Treatment Center? OR can we use lot/block/supplementary identifying property information if the site does not currently have a physical address yet (knowing Applicant is working with local municipality on an address)?	While it is possible to apply without a specific location, the applicant should be mindful of the impact that the lack of an identified location may have under the scoring criteria. An applicant may refer to block and lot to describe the proposed site of operation. Additionally refer to the pre-application conference materials for information on site-control.

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	Can THC and other cannabinoids be extracted to make products	
	such as concentrates, edibles, and salves?	
		Yes. Refer to N.J.S.A. 24:61-7 which defines the edible and extracted forms permitted.
22		Additionally refer to pre-application conference materials for further information.
	Is a member/owner of an applicant permitted to be a	
	member/owner of another applicant? Stated another way, if an	
	individual is a member/owner of one company applying for a	
	license, is that member/owner prohibited from being a	
	member/owner of another company also applying for a license?	
	Example: Bob is a member/owner of Company A. Bob is also a	
	member/owner of Company B. Is both Company A and	
	Company B permitted to apply for a license if Bob is a member	Any entity currently holding a permit issued by the Department to dispense medicinal
	of both companies (i.e. Bob will be a member/owner of two	marijuana, including affiliates, is not eligible to participate in this RFA. Individuals and
	different companies both applying for a license)? If so, is it	entities with a 25% stake (in the form of debt, equity, or other financial relationship) in
	also okay if both Company A and Company B are applying for a	any of the currently permitted ATCs, or entities responsible for the management of
	license in the same region.	currently permitted ATCs are also ineligible to apply. If you are eligible to apply you may
23		be involved in one or more applications.
M		
		Any entity currently holding a permit issued by the Department to dispense medicinal
		marijuana, including affiliates, is not eligible to participate in this RFA. Individuals and
	May an equity partner be involved with two completely	entities with a 25% stake (in the form of debt, equity, or other financial relationship) in
	separate entities and applications, but both in the same region?	any of the currently permitted ATCs, or entities responsible for the management of
		currently permitted ATCs are also ineligible to apply. If you are eligible to apply you may
24		be involved in one or more applications.
	There is no mention of background checks in the application,	The state of the s
	are there any background or finger printing requirements for	
25	the application?	Refer to pre-application conference materials. See N.J.A.C. 8:64-7.2
	How many ATC Centers will an approved licensee be allowed to	· ''
	open?	The Department seeks up to six additional ATCs, two in each region. An ATC, as
	- F	approved by the Department, may cultivate marijuana at a location separate from the
		location where the ATC shall dispense the marijuana, but both locations shall be within
26		the same region. Refer to N.J.A.C. 8:64-7.9.
	What is the max amount of medical marijuana allowable for	
	purchase for each patient? 2 or 4oz in a 30-day period? Are	
	there variances allowed if multiple conditions require medical	
	marijuana treatment (ie. Anxiety and migraines)?	
27		2 oz. per month per patient with no variances Refer to N.J.S.A. 24:6I-10.
	It is our understanding that the State of New Jersey does not	
	offer a "certificate certified under seal of New Jersey State	
	Treasurer as to the legal status of the business entity" as set	
	forth in the Mandatory Organizational Information section of	
	the RFA. We've been informed by the State that a good	
	standing certificate and certified charter is all you can receive	
	from the State of New Jersey and should be sufficient for the	
	above request. Please confirm whether the certificate	
	certified under seal of New Jersey State Treasurer is required or	
	provide clarification on this issue.	
28		A good standing certificate will satisfy this requirement.
	For the sections that have a page count. Are graphical pages	
	with little to no content included in that count? For example, a	
	business plan would have a cover page, table of contents and	
	a few image friendly pages. Do those pages count within the 5	
	total or would you like to relegate the section to only 5 pages	
	no matter what?	All pages count within the section that have a page limit.
	What approved testing labs are available in NJ for ATCs?	All testing is currently performed by the Department of Health's Public Health
30		Laboratory. See N.J.A.C. 8:64-13.4.
	Part A of the application has a number of questions, including	
	Nos. 11, 17-19, that require disclosures from an "affiliate" of an	
	ATC Entity. What is the definition of an affiliate for purposes of	
31	this application?	All undefined terms shall be given their commonly understood meaning.
	Can the cultivation site sell its products only within the existing	An ATC is only permitted to sell its product to qualifying patients in its Department of
	region where they are approved?	Health permitted dispensary.

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	One of the criteria for this application is to submit proof of a	
	valid Business Registration Certificate. If licensure is granted,	An ATC permit is not assignable or transferable without Department approval, and it shall
	can ownership/funding of the licensed business be transferred to another corporation which is wholly owned by the original	be immediately null and void if the alternative treatment center ceases to operate, if the alternative treatment center's ownership changes or if the alternative treatment center
33	applicant corporation?	relocates. Refer to N.J.A.C. 8:64-7.5 (b)
-	If an applicant has property under its control located in the	
	Southern region for cultivation and processing, and in the	
	Central region for a dispensary, which region should the	An ATC, as approved by the Department, may cultivate marijuana at a location separate
34	applicant apply within? Should the applicant apply within both regions?	from the location where the ATC shall dispense the marijuana, but both locations shall be within the same region. Refer to N.J.A.C. 8:64-7.9.
34		
	to open satellite cultivation and/or dispensary locations?	from the location where the ATC shall dispense the marijuana, but both locations shall be
35		within the same region. Refer to N.J.A.C. 8:64-7.9.
	Are indirect owners as disclosed in question 20 of Permit	
	Application Part A required to submit a disclosure form to the Department? If so, are indirect owners holding an interest of	An individual with 5% or more direct or indirect ownership interest is required to submit
	five percent or less in a privately-held direct owner exempt	a disclosure form to the Department. An individual with less than 5% direct or indirect
	from the disclosure requirement?	ownership interest is exempt from submitting a disclosure form to the Department. See
36		N.J.A.C 8:64 -7.1.
	Will proprietary information be published?	Any disclosure of information contained within an application will be consistent with the
27		requirements of the Open Public Records Act. Please see the explanation in the RFA
37	Will any of the following trigger the disclosure of the	instructions.
	members/owners of an entity, which entity is connected to the	
	applying entity in any of the following capacities: a. Listing the	
	entity as a lender of the applying entity? b. Listing the entity	
	as the Managing Member/Manager of the applying entity? c.	
	The entity receiving a royalty or other payments from the applying entity? and/or d. creating a new entity that the entity	
	lends to, which the new entity then lends to the applying	
	entity? If any of the above triggers disclosure of such	
	members/owners, what is the scope of disclosure – e.g. is	
	disclosure limited to the members'/owners' names?	Any disclosure of information contained within an application will be consistent with the
38		requirements of the Open Public Records Act. Please refer to the Public Disclosure section of the Application Instructions.
30	Can application materials ever be made public or are they	Section of the Application instructions.
	subject to disclosure (i.e. if a party makes an New Jersey Open	Any disclosure of information contained within an application will be consistent with the
	Public Records Act request for a copy of an applicants	requirements of the Open Public Records Act. Please refer to the Public Disclosure
39		section of the Application Instructions.
	Can NJ elected officials (e.g. members of state assembly or senate) participate in the ownership and/or management group	Any elected official interested in participating in an ATC should refer to their applicable
40	of an applicant?	Ethics Code and/or consult with counsel.
	Can a medical marijuana prescribing physician be a dispensary	Any prescribing physician wishing to invest in an ATC should consult with private counsel
41	partner?	and/or the Board of Medical Examiners.
42	Will the Department of Health allow for multiple sites in one	Applicants can cultivate in one location and dispense in a second, but both locations must
42	vertically integrated license? How many dispensary sites can an Applicant propose and apply	be in the same region. Refer to N.J.A.C. 8:64-7.9.
	for?	Applicants can cultivate in one location and dispense in a second, but both locations must
		be in the same region. Refer to N.J.A.C. 8:64-7.9. For each proposed ATC, the applicant
43		must submit a full and complete application, including fee.
	If allowed to submit 2 or 3 options for satellite dispensary sites,	Applicants can cultivate in one location and dispense in a second, but both locations must be in the same region. Refer to N.J.A.C. 8:64-7.9. For each proposed ATC, the applicant
	will an Applicant be granted multiple dispensary sites?	must submit a full and complete application, including fee. Awards will be based on the
		quality of the applications including the applicants ability to fulfill the intent and purpose
44		of CUMMA.
	If multiple sites are allowable do the same rules apply in terms	Applicants can cultivate in one location and dispense in a second, but both locations must
45	of site control?	be in the same region. The same requirements apply to all locations. Refer to N.J.A.C. 8:64-7.9.
40	Do grow/processing facilities need to be collocated with	V.O. V.O.
	dispensary facility? If they can be separate, do they need to be	
	in same town? County? Region?	
		Applicants can cultivate in one location and dispense in a second, but both locations must
46		be in the same region. Refer to N.J.A.C. 8:64-7.9.
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47	Can the retail operation be off site of the cultivation?	Applicants can cultivate in one location and dispense in a second, but both locations must be in the same region. Refer to N.J.A.C. 8:64-7.9.
48	Can you cultivate in one location and have dispensary in another in the same region? different region?	Applicants can cultivate in one location and dispense in a second, but both locations must be in the same region. Refer to N.J.A.C. 8:64-7.9.
49	Has the Department issued guidance as to the minimum	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the alternative treatment center. Refer to N.J.A.C. 8:64-7.1.
50	How will distance be measured to sensitive uses (school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility), will it be as the crow flies or path of travel?	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the alternative treatment center. Refer to N.J.A.C. 8:64-7.1.
	If the places of worship have either Sunday school or after school activities, what is considered the minimum distance?	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the alternative treatment center. Refer to N.J.A.C. 8:64-7.1.
52	Looking to lease a property, what zoning should I be looking at ?	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the alternative treatment center. Refer to N.J.A.C. 8:64-7.1.
53	Will site locations with daycares within 1000 feet still be considered as viable sites by the DOH?	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the alternative treatment center. Refer to N.J.A.C. 8:64-7.1.
54	How do we handle the federal drug free school zone? 1000 feet? Or use municipality zoning laws?	New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but
55	Please clarify the specific DOH setbacks that apply to applicants when it comes to selecting a suitable location for an ATC.	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the alternative treatment center. Refer to N.J.A.C. 8:64-7.1.
56	The rules mention that you cannot be within 1000 feet of a school, the application asks you to identify nearby churches, schools and daycares. Are there any setback requirements for those other places and if not will their presence have an effect on our score?	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the alternative treatment center. Refer to N.J.A.C. 8:64-7.1.
	What is the proper way to calculate the distance from site location to religious establishments, schools, parks, daycare centers, etc.? What is the minimum distance between site locations and the above stated?	Applicants should review the Federal Drug Free School Zones Act, 21 U.S.C. 860, and the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7, as well as consult with their local municipality concerning compliance with local codes and ordinances including, but not limited to, the distance to the closest school, church, temple or other places used exclusively for religious worship or a playground, park or child day care facility from the
57	Has the Dept. determined how many licenses will be available in each region?	alternative treatment center. Refer to N.J.A.C. 8:64-7.1. As per the RFA, Section II, General Information, the Department seeks up to six additional ATCs, two in each region.
	Where can investment money come from? Private? Out of state? Bank loan?	ATC should use sound business judgement regarding its investor pool as all investments must be vetted.

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	How is the Department determining the definition of a strain if	
	there are no standardized starting points? In other words, how	
	does the state or ATC know for sure the cannabis cultivar they	ATCs have the ability to name their own products/strains. The Department measures
	are producing is the actual strain?	strains based on objective criteria, like cannibinoid profile, and provides that information
60	are producing is the detaal strain:	
60		to patients in our strain library.
	Is this application for dispensing only?	ATCs will be expected to be vertically integrated and handle all facets of operation from
61		seed to sale.
	Are these applications still for vertically integrated entities only	
	(e.g. one permit for all three licenses)? Or will applicants be able	
	to/need to apply for each type of permit (cultivation;	
	manufacturing/processing; dispensary) separately (as suggested	
	in the proposed regs)?	ATCs will be expected to be vertically integrated and handle all facets of operation from
62		seed to sale.
	The process outlines 6 licenses and 3 regions available, yet each	
1 1	-	
	is required and able to conduct a wide range of activities from	
	sales, through cultivation, processing, and distribution. a.	
1 1	Similar to other states, such as Arizona, is only the ATC license	
1 1	granted per se?, which "blankets" all the accompanying areas?	
	(Arizona issues dispensary licenses only, and cultivation sites are	
	merely "assigned" and the organization conducts all activities	
	across all disciplines under the single dispensary license.) b. If	
	an existing ATC was to add a cultivation facility/site, would	
		ATCs will be expected to be vertically integrated and handle all facets of operation from
1 1	(Such as the NJ company above?)	seed to sale. There are no residency requirements. New Jersey cannot comment on
1 1	(Such as the NJ company above:)	, ,
		licensure requirements in other states. ATCs can cultivate in one location and dispense in
63		a second, but both locations must be in the same region.
1 1	Is liability insurance available?	
64		Availability of liability insurance is not within the purview of the Department of Health .
	Can an applicant successfully obtain more than 1 of the 6 ATC	Awards will be based on the quality of the applications including the applicants ability to
1 1	licenses?	fulfill the intent and purpose of Compassionate Use Medical Marijuana Act N.J.S.A. 24:6I-
65		1 et seg.
	Does question 20 of Permit Application Part A only require	•
	disclosure of natural persons or does it also include entities?	
cc	ansciosare of natural persons of does it discillidude entitles?	Dath
66	Harakii ala ka	Both.
	Has NJ selected a seed to sale vendor or does each ATC choose	
67	their own.	Choose your own.
	Do the references mentioned in Criterion 1, Measure 1, to	
	validate past business experience need to be in the form of a	
	letter of reference or will contact information suffice?	
68		Contact information will not suffice.
\Box	Does the Criterion 1 Measure 2 Transportation section of the	
	Application serve as the Delivery Plan required by N.J.A.C. §	
60	8:64-10.11 (a)?	Criterion 1, Measure 2 includes but is not limited to the delivery plan cited.
زن	Does Disaster Recovery pertain to Information technology or	Sites 15.1. 2, Wicasare 2 misiages sucto not infliced to the delivery plan cited.
		Department of Health will account he ATCle chility to address and mailtimate account
	actual disaster management i.e. hurricane? Please clarify what	Department of Health will assess the ATC's ability to address and mitigate any major
-	is expected here.	disruption of operations regardless of source.
	If submitting an application for more than one region, is a	
	separate application fee required for each region being applied	
71	for?	Each application requires an application fee.
	Please verify that volunteers and unpaid consultants will not be	It is unclear what the requester means by "ATC form". Notwithstanding, all volunteers
	required to complete the ATC form.	and unpaid consultants working on the ATC premises will be subject to Department of
72	•	Health vetting.
\vdash	What constitutes "past experience and contributions toward	
	expanding the body of scientific knowledge related to medicinal	
	marijuana cultivation, manufacturing and dispensing?"	
	Published, peer-reviewed papers?	It is within the discretion of the applicant how best to demonstrate past experience as
73		related to this question.
	Does someone who has had a non-profit that operated under	
	Senate Bill 420 and Proposition 215 in California before the	
, ,		i de la companya de
	January 1 2018 regulations were set in place still qualify as a	
	January 1 2018 regulations were set in place still qualify as a	
	January 1 2018 regulations were set in place still qualify as a person with experience and involvement in a regulated	It is within the discretion of the applicant how best to demonstrate past experience as
	January 1 2018 regulations were set in place still qualify as a person with experience and involvement in a regulated industry? This is in regards to question 1a on page 1 in part B of	It is within the discretion of the applicant how best to demonstrate past experience as
74	January 1 2018 regulations were set in place still qualify as a person with experience and involvement in a regulated industry? This is in regards to question 1a on page 1 in part B of the application.	It is within the discretion of the applicant how best to demonstrate past experience as related to this question.
74	January 1 2018 regulations were set in place still qualify as a person with experience and involvement in a regulated industry? This is in regards to question 1a on page 1 in part B of the application. Part B- evidence of sufficient access to capital- how would you	related to this question.
74	January 1 2018 regulations were set in place still qualify as a person with experience and involvement in a regulated industry? This is in regards to question 1a on page 1 in part B of the application.	

proposition 5c - Ce accord	A vidence of access to sufficient capital to support the used ATC's startup and operations. Are you looking for a ment from a Certified Public Accountant?	В
proposition 5c - Ce accord	sed ATC's startup and operations. Are you looking for a	
statem 76 5c - Ce accord	-	
76 5c - Ce accord	ment from a Certified Public Accountant?	
5c - Ce accord		It is within the discretion of the applicant how best to demonstrate sufficient capital to
5c - Ce accord		support the business.
accord	ortified financial statements (audited or reviewed) in	support the business.
	ertified financial statements (audited or reviewed) in	
(ertifi	dance with applicable standards by an independent	
201 (111)	ied Public Accountant, which include a balance sheet,	
incom	ne statement, and statement of cash flow, and all	
applica	cable notes for the most recent calendar or fiscal year.	
The m	najority of entities applying for a license will not have been	
	stence or had operations to perform an audit or review of	
	ost recent year. Is the State requesting a beginning	
	ce sheet audit/review to verify account balances? This	
	·	
I -	est seems like an item that would be requested after	
	tions commence.	It is within the discretion of the applicant how best to demonstrate sufficient capital to
77		support the business.
Part B	3, Measure 5b – are there any permitted examples of	
"evide	ence of access to sufficient capital" and can the	
capita	alization requirement be met by the ATC Entity, its owners,	It is within the discretion of the applicant how best to demonstrate sufficient capital to
	ors and/or lenders?	support the business.
	uestion 5c, the certified financial statements, if the	
	ing entity is a newly created entity and doesn't have this	
	nation (i.e.balance sheet, income statement, and	
	ment of cash flow, etc.), what should an Applicant provide?	
	re another way to provide financial statements in order to	
show f	financial suitability and sustainability?	It is within the discretion of the applicant how best to demonstrate sufficient capital to
79		support the business.
Part B	of the Permit Application requests information from the	
ATC re	egarding "collective bargaining agreements." Does the	
Depar	rtment have any guidance as to what information it is	
I -	sting from ATC Applicants?	
80	or or the transfer of the tran	It is within the discretion of the applicant how best to respond to this question.
	dmin. Code § 8:64-9.3(a)(6) asks for ATCs to maintain	The statement of the approach from Sect to respond to this question.
	nistrative records for, "the name, medical license number,	
	ne and contact address of the medical director of the ATC,	
	licable." What role does the Medical Director serve and	
	is their presence applicable?	It is within the discretion of the applicant to define the roles and responsibilities of the
81		Medical Director.
_	zenges available for minors only or all patients?	Lozenges are available to all patients. Refer to N.J.S.A 24:6I-7.
Regard	ding Criterion 2, Measure 1, Point 3, which allocates 20	
points	s towards the "residency of owners, board members,	
officer	rs and managers," is New Jersey residency preferred and	
	nly means of receiving all 20 points is to have all owners,	
	members, officers, and managers be residents of New	New Jersey residency is not the only means of receiving the full 20 points. Rather the goal
83 Jersey	= = = = = = = = = = = = = = = = = = = =	of this measure is to assess ties to the community and history of community involvement.
	C. § 8:64 -7.1 (b) (2) (iii) requires that each Applicant	2. 2.2. 2.2. 2.2. 2.2. 2.2. 2.2. 2.2.
	it – "A list of all persons or business entities having five	
	nt or more ownership in the ATC, whether direct or	
	ct and whether the interest is in profits, land or building,	
	ling owners of any business entity that owns all or part of	
the lar	nd or building." If a cultivation site or dispensing site is	
being	leased by the ATC, does the lessor need to be listed in this	
sectio	n, even if the lessor does not have five percent or more	
	rship in the ATC?	
owner	•	No
	employees need to be NJ residents?	No
84		11-7
84 Do all		
84 Do all Is ther	re a requirement that the proposed ATC have an existing	No
84 Do all Is ther 86 bank a	re a requirement that the proposed ATC have an existing account in New Jersey?	No
84 Do all Is ther 86 bank a	re a requirement that the proposed ATC have an existing account in New Jersey? are dispensaries protected from price fluctuations caused	No
84 Do all Is then 86 bank a How a by fact	re a requirement that the proposed ATC have an existing account in New Jersey?	
84 Do all Is ther 86 bank a	re a requirement that the proposed ATC have an existing account in New Jersey? are dispensaries protected from price fluctuations caused	No No
85 Do all Is ther 86 bank a How a by fact	re a requirement that the proposed ATC have an existing account in New Jersey? are dispensaries protected from price fluctuations caused	

di		
di	A	В
	Does question 21 of Permit Application Part A require	
	lisclosure of firms, consultants, attorneys, accountants, or	
	other professionals that are not part of the applicant's	
0	organization? For example, are applicants required to disclose	
th	heir relationships with outside law firms or outside accounting	
89 fi	irms?	No
_		
	Are applicants required to submit a redacted copy of their	
aj	application with the optional addendum designating specific	
in	nformation in the application as exempt from public	No, redactions will be performed by Department of Health consistent with the Open
90 di	lisclosure?	Public Records Act.
	Criteria for identifying ATC as: "documented involvement of NJ	
	· -	
a	icute general care hospital in the ATC's organization" is listed in	
lis	isted in 8.64-6.2 but not referenced within the RFA. Will this be	
co	considered in the grading criteria?	
91	onsider earn the grading criteria.	No, the Department of Health is waiving this requirement.
_		No, the Department of Health is waiving this requirement.
lf	f multiple sites are allowable, can they reside in multiple	
92 re	egions?	No, they must be in the same region.
93 Is	s there a CBD % limit per cultivated strain?	No.
_	·	
	Oo an ATC's brochures and marketing materials need to be	
_	printed in black and white only?	No.
В	Beyond being in the same region, are there any distance	
	equirements for the retail location from the cultivation	
	•	No.
_	ocation?	
_	Does every batch require purity and potency testing?	No. See N.J.A.C. 8:64-13.4.
0	On DMM-01A – Permit Application Part A, #10 asks if the ATC	
Er	entity is recognized as a nonprofit. Then it states the applicant	
	needs to submit documents including Documentation from the	
	· ·	
ge	government recognizing or establishing the ATC Entity's non	
р	profit Status and documents submitted by the ATC entity to	
ľm	naintain non profit status. It is laid out in the original	
	regulations that only the original 6 ATC's had to be non profit,	
aı	and any additional licensed ATC's could choose their entity	
fc	ormation and could be for profit. The language on DMM-01A	
#	10 seems contrary. Can you please confirm that this RFA for 6	
	additional fully integrated licenses does not require the entity	
to	o be nonprofit.	
1		
97		Not for profit is not a requirement for this RFA.
_	low does the department classify a "strain" of sannahis?	Per statute, ATCs are no longer limited in the number of strains they may cultivated.
	How does the department classify a "strain" of cannabis?	
98		Refer to N.J.S.A. 24:6I-7.
C	Can you grow more than 3 strains and hold them in inventory	
	while only offering 3 conforming varieties to registered	Per statute, ATCs are no longer limited in the number of strains they may cultivated.
	, , ,	
	qualifying patients?	Refer to N.J.S.A. 24:61-7.
P	Please confirm the limitation of 3 strains allowed for cultivation	Per statute, ATCs are no longer limited in the number of strains they may cultivated.
100	vith a 10% THC limit?	Refer to N.J.S.A. 24:6I-7.
100 W	Are ATCs allowed to keep a strain library of plants outside of	
_		
Α		
A th	he assigned three? How does the state propose ATCs change	
A th	he assigned three? How does the state propose ATCs change trains? Do the ATCs have to sell their entire stock of that strain	
A th st		Per statute, ATCs are no longer limited in the number of strains they may cultivated.
A th st	trains? Do the ATCs have to sell their entire stock of that strain	
A th st bo	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain?	Per statute, ATCs are no longer limited in the number of strains they may cultivated. Refer to N.J.S.A. 24:6I-7.
A th st bo	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an	Refer to N.J.S.A. 24:6I-7.
A th st bo	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain?	
A th st bo 101	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from	Refer to N.J.S.A. 24:6I-7.
A th st b 101 TI ac	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single
101 TI ac pri	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer?	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12
A the standard standa	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages.
A the standard standa	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer?	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what
A th st both according to the state of the s	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages.
A th st both st point and point the	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for edaction as part of the application submission or wait until	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may
A th st bo to the st th	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may designate specific information it asserts is exempt from public disclosure under the OPRA
101 Ti ac pri 102 tr est st	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for edaction as part of the application submission or wait until such redactions are challenged?	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may
101 Ti ac pri 102 tr est st	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for edaction as part of the application submission or wait until	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may designate specific information it asserts is exempt from public disclosure under the OPRA
A threst states and the states are states as a second seco	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for edaction as part of the application submission or wait until such redactions are challenged?	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may designate specific information it asserts is exempt from public disclosure under the OPRA
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A threst states and the states are states as a second seco	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for edaction as part of the application submission or wait until such redactions are challenged? Will the application content be public record? May an applicant	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may designate specific information it asserts is exempt from public disclosure under the OPRA and/or common law." Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may
A threst states and the states are states as a second seco	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for edaction as part of the application submission or wait until such redactions are challenged? Will the application content be public record? May an applicant	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may designate specific information it asserts is exempt from public disclosure under the OPRA and/or common law." Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may designate specific information it asserts is exempt from public disclosure under the OPRA
A threst states and the states are states as a second seco	trains? Do the ATCs have to sell their entire stock of that strain before releasing another strain? The instructions provide that an applicant may attach an addendum designating specific information as exempt from public disclosure. Is there a particular format for the addendum that the Department would prefer? Regarding designation of certain information as exempt from public disclosure, must applicants assert their rationale for edaction as part of the application submission or wait until such redactions are challenged? Will the application content be public record? May an applicant	Refer to N.J.S.A. 24:6I-7. Per the RFA instructions, submit a memo along with your application in the requisite 12 point Times Roman font or equivalent, single spaced with one (1) inch margins, single sided on letter-sized (8 1/2" x 11") pages. Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may designate specific information it asserts is exempt from public disclosure under the OPRA and/or common law." Per the RFA instructions, submit a memo along with your application that outlines what is confidential and proprietary: "As an addendum to its application, an applicant may

	A	В
	How can we identify what is confidential or proprietary	
	information only to be seen by regulators?	Per the RFA instructions, submit a memo along with your application that outlines what the applicant believes to be confidential and proprietary: "As an addendum to its
		application, an applicant may designate specific information it asserts is exempt from
105		public disclosure under OPRA and/or common law."
	For electronic application submissions, is a USB drive	
	acceptable? a. For the printed copy, must signatures be	Discovered to instruction regarding the online submission process and the information
106	original, wet signatures or are photocopies of signed/notarized documents acceptable?	Please refer to instruction regarding the online submission process and the information provided at the pre-application conference.
100	Our ATC entity is a NJ LLC, owned by a Delaware C-CORP, of	provided at the pre-application conference.
	which two people own 55% (CEO) and 26% (a family member	
	investor with no management interest), the remainder are	
	small investors. The C-Corp does have common managers to	
	the NJ LLC who will be appointed to run the ATC as its managers. Question 20 requires only those named as	
	managers/owners of the ATC entity be listed. That will be	
	approximately 6-7 people. I want to be certain that I do not	
	misunderstand this question. Our C-Corp has HR, IT, financial	
	accounting internal support which will be used for hiring and	
	running the business. Should those people be listed on Q21 as staff? Just how many in the C-corp need to be listed if any? We	
	do not expect to use other individuals who are not employed by	
	the C-Corp at this time with the possible exception of a security	
	company and our local counsel.	
		Please refer to instructions and list all applicable individuals within the scope of each
107	Is there a technical issue with the DMM-01A form with regards	question.
	to uploading attachments? When I click on the button to	
	upload, it asks me to select the file to open; however, once such	
	file is selected, the form itself does not effectuate the	
	attachmentAlternatively, if applicants are having technical	
	issues with the required attachments, how would the Division	Please refer to instructions regarding the online submission process and the information
	USB drive)	provided at the pre-application conference. If you are still experiencing technical
108		difficulties, please email mmpquestions@doh.nj.gov.
	Should applicants hand deliver their applications and fees or	
	submit by mail? If mail, is USPS the only acceptable option or	Please refer to instructions regarding the online submission process and the information
109	may applicants use private delivery providers (eg, UPS, FedEx, etc.)?	provided at the pre-application conference. All applications, accompanying materials and fees must be received by 5:00 PM EST on August 31, 2018.
103	We plan on submitting our app electronically. However, the	Tecs must be received by 5.50 FM EST Off August 51, 2010.
	instructions call for submitting a hard copy of the application. In	
	Section B of the app, if your answer takes up more space than	
	shown and creates the need for scrolling, how do you print? When you choose to print, only the text shown in the window is	
	printed, not the text you can only see if you scroll. Does that	
	make sense?	
110		Please refer to the instructions given at the pre-application conference.
	Is the attachment response to Criterion 3, Measure 1 still	
	limited to 5 pages? If so, do the letters of support validating current or proposed research partnerships count towards the	
111	page limit?	Please refer to the instructions given at the pre-application conference.
	Is the attachment response to Criterion 2, Measure 2 still	· · ·
112	limited to 5 pages?	Please refer to the instructions given at the pre-application conference.
	Is the attachment response to Criterion 2, Measure 1 still	
	limited to 5 pages? If so, do the letters of support to validate an Applicant's record of community support and local participation	
113	count towards the page limit?	Please refer to the instructions given at the pre-application conference.
	May Applicants use typefaces similar and equivalent to Times	
14.	New Roman in their responses, such as Arial or Calibri?	Discounting the interesting sixty at the second state of the secon
114	Point 9 of the Mandatory Organizational Information requests,	Please refer to the instructions given at the pre-application conference.
	"written verification of the approval of the community or	
	governing body of the municipality in which the alternative	
	treatment center is or will be located." Does this include zoning	
	approval? FAQ responses regarding zoning and other available	
115	information is unclear.	Places refer to the materials provided at the are application conference
115		Please refer to the materials provided at the pre-application conference.

	A	В
	Is there a separate application to be filled out for two partners?	
	Do we use one application and work as one entity, each taking a	Refer to application instructions. Every partner, owner, investor, board member, and
116	section to fill out?	principal must fill out a separate Personal History Disclosure.
	Please confirm that each parent, subsidiary, affiliate,	
	predecessor, successor and entity related to the ATC Entity, as	
	disclosed in question 11 of Permit Application Part A, is not	
117	required to submit an additional Permit Application Part A or	Refer to application instructions. Every partner, owner, investor, board member, and
	any other form to the Department. Application instructions state that "site control" will be a tie-	principal must fill out a separate Personal History Disclosure.
	breaker for equally rated applicants in the same area of the	
	state. However, the definition of "site control" as only	
	evidenced by a completed lease or property ownership	
	unreasonably penalizes candidates without the money to pay	
	for real estate well in advance of gaining a license from DOH	
	permitting business set up and operation in a space. A formal	
	"Letter of Intent" from a landlord on a property lease or sale	
	that is contingent upon obtaining a state license to operate a	
	cannabis business should also be considered evidence of "site	
	control".	
118		Refer to materials provided in pre-application conference.
110	Part A, Question 5 – what is a sufficient "plan to establish site control"?	Refer to materials provided in prognableation conference
119	Is there a legal process for transporting products from the	Refer to materials provided in pre-application conference.
120	growing facility to the shop?	Refer to N.J.A.C. 8:64-10.11 for rules regarding Secure Transport.
	What other products can be sold in the dispensary? CBD pens?	The state of the s
	Paraphernalia?	Refer to N.J.A.C. 8:64–12.1.
	There are three reporting sections, "Recordkeeping and data	
	privacy, including HIPAA (10 pts)", "Reporting (10 pts)", and	
	"Inventory management, including seed-to-sale tracking (10	
	pts)" can the Department clarify what required information is	Refer to N.J.A.C. 8:64-9 to 11, and 9-13 for the different record-keeping, reporting and
	needed for each section?	inventory management requirements that ATCs must comply with.
	Please confirm that there is no applicable page limit for	
	attachments to Permit Application Part A and that attachments	
	to Permit Application Part A do not count against the 300-page limit for attachments to Permit Application Part B.	
123	* *	Refer to pre-application conference materials.
	Regarding Criterion 1, Measure 6: Market diversification, please	The state of the department of the state of
	expand upon exactly what the Department means by "improve	
	competition and diversification." This section lacks a clear	
	definition of how the Department will assess this section and	
	exactly what is desired.	
124		Refer to pre-application conference materials.
	Please confirm that there is no word limit for attachments to	
125	Permit Application Part B.	Refer to pre-application conference materials.
	Please confirm whether the optional addendum designating specific information in the application as exempt from public	
	disclosure counts against the 300-page limit for attachments to	
	Permit Application Part B or any other page or word limit	
	applicable to the application.	
126		Refer to pre-application conference materials.
	Are investors that own less than 5% of a privately-held ATC	
	Entity exempt from disclosure in question 20 of Permit	
	Application Part A and/or the requirement to complete a	
_	Personal History Disclosure?	Refer to pre-application conference materials.
	In regards to Permit Application Part B, do the forms that will	
	contain summaries of attachments (250-500 word limits)	
120	considered part of the 300 total page limit of total attachments?	Refer to pre-application conference materials.
120	Permit Application Part B, Criterion 2, Measure 1, Question 1c	neter to pre application conference materials.
	(on page 13) asks for a "[r]ecord of New Jersey residency for	
	owners, board members, officers, and managers." Please	
	confirm whether New Jersey residency for those persons is (i) a	
	mandatory requirement or (ii) a factor that is being considered	
	to show ties to the community, although is not required.	
129		Refer to pre-application conference materials.
	Are diagrams and pictures (not floor plans) included in the page	
130	count for final applications?	Refer to pre-application conference materials.

		-
	A	В
	After downloading the application, I was unable to add	
	attachments. Please provide instructions for adding	Refer to the pre-application conference materials. If you are still experiencing technical
	attachments.	difficulties, please email mmpquestions@doh.nj.gov.
-		difficulties, please email minipquestions@domnj.gov.
	In Section B of the application, if the response uses more space	
	than allocated, the screen scrolls down to allow for the	
	additional included information. However, when you print the	
	hard copy, the additional information added to the response	
		Refer to the are application conference materials. If you are still experiencing technical
	does not print on the hard copy. Please advise how to address	Refer to the pre-application conference materials. If you are still experiencing technical
132	this issue.	difficulties, please email mmpquestions@doh.nj.gov.
	For what sections are attachments allowed? For example, the	
	summary business plan outlined as part of the RFA includes "a	
	budget and projected expenses and revenues for at least a 5	
	year period" within a 5 page limit. We would like to submit	
	tables and figures as part of this business plan but doing so	
	would leave no room for narrative portions of the business plan.	
133		Refer to the RFA application instructions and pre-application materials.
-	The RFA asks for "interior renderings" of the dispensary along	
	with a floor plan. Are these renderings to include all rooms	
	within the dispensary? How detailed is sufficient?	
134		Refer to the RFA application instructions. All rooms should be represented.
-	As the Permit Application Part B and the scoring criterion	'
	· · · · · · · · · · · · · · · · · · ·	
	contained in the July 2018 RFA refer to "business experience", is	
	the Department seeking responses limited to business	
	experience related exclusively to medical marijuana or	
	responses related to general business experience?	
135	and the state of Garage and Submitted Competitions	Responses relevant to medicinal marijuana or any other highly regulated enterprise.
-	1. 11	Responses relevant to medicinal manjuana of any other mignly regulated enterprise.
	Is the status of approval of municipality (current or planned)	
136	scored differently?	See application and pre-application meeting presentation for scoring criteria.
137	What are the product testing requirements?	See N.J.A.C. 8:64-10.8 and 10.9.
	What are the total costs of permitting?	See N.J.A.C. 8:64-7.10 for annual permit fees and other related fees.
	What is a dispensaries license going to cost?	See N.J.A.C. 8:64-7.10 for annual permit fees and other related fees.
	How are ATCs to dispose of waste generated as part of	
140	cultivation, processing, and dispensing operations?	See N.J.A.C. 8:64-9.
	There are two employee training sections "Employee training	
	0 0	
	(10 nts)" and "Employee education procedures for dispensary	
	(10 pts)" and "Employee education procedures for dispensary	Con N.L.A.C. 9:CA.0.E for garage ample up two ining requirements. Con N.L.A.C. 9:CA.41.4.
	and other patient-facing staff members. (20 pts)" can the	See N.J.A.C. 8:64-9.5 for general employee training requirements. See N.J.A.C. 8:64-11.1
	and other patient-facing staff members. (20 pts)" can the	See N.J.A.C. 8:64-9.5 for general employee training requirements. See N.J.A.C. 8:64-11.1 and 11.2 for dispensary-specific education requirements. The second refers to the means by which the ATC shall ensure that patient-facing employees provide effective, evidence-
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	A	В
	Some aspects from the proposed regs are included in the	
	application (like minority involvement and community impact.)	
	Does this mean that applicants should cite both the current and	
	the proposed regs even though all of the proposed regs have	
	not been finalized? Or are only some new regs that are assumed	
	to be more likely to be adopted included? If so, which new regs	
	should applicants cite/include in their responses?	
	should applicants electmenade in their responses:	The current rules apply. Please refer to the explanation given at the pre-application
150		conference.
_	NAVI	conterence.
	What is the definition of an "acute care general hospital" as	
	used in N.J.A.C. § 8:64:6.2 (a) (2)? What relationship satisfies	
-	their involvement?	The Department is waiving this requirement.
	Can applicant partner with an existing ATC license holder to	
	acquire sufficient supply? Can that ATC license holder be	
	outside the region in which distribution would take place?	
152		The Department may allow for sales between ATCs, with Department approval.
	N.J.A.C. § 8:64-9.3 (a) (7) states that the ATC shall maintain "The	
	name, résumé and address of the chief administrative officer of	
	the ATC;" Does the Department require ATCs to hire a Chief	
		The Department requires the ATC to him a chief administrative officer or functional
150	Administrative Officer?	The Department requires the ATC to hire a chief administrative officer or functional
153		equivalent.
	There are two patient education sections "Patient education (10	
	pts)" and "Description or examples of patient education and	
	counseling materials and practices. (20 pts)" can the	
	Department provide further clarification as to how the	The first patient education criterion seeks an explanation of patient education
	differentiate between the information requested in each	procedures. The second criterion seeks actual examples of patient education materials,
154	section?	or the types of information included therein.
	Sections 21, 22, and 26 reference an Entity Disclosure Form but	
	such form was not included in the Application Packet.	
1	such form was not included in the Application Facket.	The forms will be previded when and if required
155		The forms will be provided when and if required.
	What is the status on the postponement of the expiration date	
	for the current regs (due to expire at the end of this year—and	
	suggested to be extended to June of 2019)?	
156		The rules are currently scheduled to expire in June 2019.
	Does a "New Jersey licensed heath care professional" include	The term "licensed health care professional" as it pertains to the Medical Advisory Board
	pharmacists? Who else is included in this designation?	includes doctors, nurses, physical therapists, and any other professional who maintains a
157		New Jersey license in a health care field.
	Should we be granted a license, how do we legally source our	
	seeds/clones to begin our operation? What kind of options do	There are no Department of Health regulatory requirements as to how to source seeds or
	we have?	clones to begin operations.
	Can a board member be a non-resident of NJ? Can a co-owner	ciones to begin operations.
		T
159	be a non-resident of NJ?	There are no residency requirements.
	What are the minimum capital requirements to apply? Is there	There is no minimum. It is within the discretion of the applicant how best to
-	a Bond that must be posted?	demonstrate sufficient capital to support the business.
	Please clarify the amount of liquid capital the Department	
	requires evidence of in the application. Is there a set minimum	
	or is the amount driven by our own estimates for building out,	
	opening and operating the ATC?	There is no minimum. It is within the discretion of the applicant how best to
161		demonstrate sufficient capital to support the business.
_	Regarding residency requirements: If a company has been	activistiate sufficient cupital to support the business.
	established and operating within the state of New Jersey for	
	several years, but upper management are not New Jersey	
	residents (yet the application I assume requires actual	
	people/applicants) how is this addressed? Would the above	
	company be eligible considering the residency requirements?	There is no residency requirement for applicants but there is a scored section that
162		evaluates local community support.
	Is there a NJ residency requirement for ownership of an ATC? If	
	so, what percentage of out-of-state ownership is permitted?	There is no residency requirement for applicants but there is a scored section that
163	, per centage of out of state of mership is permitted:	evaluates local community support.
-	Do you have to grow your own products to own a modicinal	eralactes local community supports
	Do you have to grow your own products to own a medicinal facility or can you purchase the products from a local growing	Those normite are for negligible inter-set-1 ATCs which are to the ATC to a little
	name of tan with pure page the products from a local growing	These permits are for vertically integrated ATCs, which require the ATCs to cultivate,
	facility?	process/manufacture, and dispense. There are no residency requirements. New Jersey

	A	В
	May Applicants include their logo on narrative responses?	D D
	may Applicants include their logo on harrative responses:	
165		This is within the discretion of the applicant.
	Does "Past experience" referenced in Measure 1, have to be	
	defined individually by each active team member, or can it also	
	be explained organizationally, as a whole, through a group	
166	based historical performance?	This is within the discretion of the applicant.
	Is a generic schematic of a site plan acceptable. Example,	
	Rough Brothers International is the largest Green House	
	Manufacturer in the United States. Would there 420 Nexus	
	Green House solution suffice as a qualified site plan?	
167	dicentriouse solution suffice as a qualified site plant	This is within the discretion of the applicant.
107	For financial statements will audited or reviewed statements be	This will be evaluated on the quality of the applications consistent with the point values
1.00		
168	given more points?	assigned in the application.
	Regarding Criterion 2, Measure 1: Community Support and	
	Local Participation, which allows for "the applicant" to submit	
	"up to 3 letters of support to validate their record of community	
	support and local participation," please further define "the	
	applicant." Does this mean 3 community support letters per	
	application or three letters per individual on the application?	
	We have many highly engaged individuals and would like to	
	submit the entirety of the support letters they can garner as	
	opposed to picking the 3 "best" at the risk of excluding	
	involvement the Department would favor more.	
		Three per application. Applicants should use discretion regarding which to choose.
169		Applicant refers to ATC entity.
	It's tough to find real estate that qualifies in a densely	
	populated state. Given the challenges will the Department allow	
	2 applicants to apply to 1 address without disqualifying both	
		Two applicants may apply with the same address. If site central does not break the tie
	applicants? If so, how will it work if 1 applicant wins or if both	Two applicants may apply with the same address. If site control does not break the tie,
170	score in the top 2 in the region?	then the selection committee shall give the award to the applicant that best expands
170		access to current qualified patients.
	Is it possible to apply without a location and just identify a	
l	region? This question applies to either a retail or production	While it is possible to apply without a specific location, the applicant should be mindful of
-	location or both locations.	the impact that the lack of an identified location may have under the scoring criteria.
172	Can all application fees be paid with a cashier's check?	Yes the Department will only accept checks.
	Do the holders of convertible debt need to be disclosed as	
	affiliates of the applying entity?	Yes, if over 5%. As set forth in N.J.A.C. 8:64 -7.1, the applicant must provide a list of all
		persons or business entities having five percent or more ownership in the ATC, whether
		direct or indirect and whether the interest is in profits, land or building, including owners
173		of any business entity that owns all or part of the land or building
	Does a partnership with a School of Pharmacy & Health Sciences	
	qualify under Criterion 3 Measure 1 – "Any current or proposed	
	partnerships with New Jersey medical schools.	
174	,	Yes.
	Can you use out of state consultants?	Yes.
	Will we be permitted to file the application electronically?	
176	p	Yes.
	Are greenhouse/outdoor grows allowed?	Yes.
-	May applications be hand delivered?	Yes.
110	When applying as a vertically integrated license in a region, are	
	we also able to submit a second application in the same region	
170		Voc
	as a Joint Venture?	Yes.
	Does the NJ Medical Marijuana Program currently utilize an	
	electronic patient registry or plan to do so in the future?	
180		Yes.
	Can a co-owner be an out of state resident?	Yes.
182	Can owner take any job role?	Yes.
	Will CBD strains and products be allowed (e.g. high CBD, low	
183	THC and vice versa? Plus 1:1?)	Yes.
	Will the new ATC's have the right to have cultivation and	
	production/manufacturing facilities separate from ATC	Yes. Applicants can cultivate in one location and dispense in a second, but both locations
184	storefront location, just as the current ATC's can?	must be in the same region. Refer to N.J.A.C. 8:64-7.9.
_	Must the applicant do all three activities in the same region?	Yes. Applicants can cultivate in one location and dispense in a second, but both locations
	ividst the applicant do an three activities in the same region:	
	THC and vice versa? Plus 1:1?) Will the new ATC's have the right to have cultivation and production/manufacturing facilities separate from ATC	Yes. Applicants can cultivate in one location and dispense in a second, but both location
	Must the applicant do all three activities in the same region?	Yes. Applicants can cultivate in one location and dispense in a second, but both locations
	ividst the applicant do all three activities in the same region:	must be in the same region. Refer to N.J.A.C. 8:64-7.9.

	А	В
	Regarding the 6 new licenses that will be awarded next month,	
	does the grow / processing facility have to be co-located at the	
	same place as the dispensary? For example, can the grow	
	facility be located in Sussex county with the dispensary set up in	Yes. Applicants can cultivate in one location and dispense in a second, but both locations
186	Morristown?	must be in the same region. Refer to N.J.A.C. 8:64-7.9.
	May CVs/resumes of key individuals be included? Do any such	
	attachments need to be in any particular font/format?	
187		Yes. Instructions for formatting attachments are included in the Application Instuctions.
	Does indoor production allow for greenhouse production? If so,	
	what are the facility restrictions and requirements?	
188		Yes. Refer to N.J.A.C. 8:64-9 and -10.
	Statute says: interior and exterior ", panic buttons,", are	
189	exterior "panic buttons" necessary?	Yes. Refer to N.J.A.C. 8:64-9.7(b)(10).
	Can a municipality set permitted zoning for an ATC which would	Zoning laws are at the municipal level and not within the Department's purview. You
	result in such ATC being located within a drug-free school zone	must consult with the municipality in which you wish to locate. Additionally the applicant
	(e.g. a township ordinance setting forth an ATC shall not be	should take into consideration the Federal Drug Free School Zones Act, 21 U.S.C. 860, and
	located within 500 ft of a school)?	the New Jersey Drug Free School Zone Law, N.J.S.A. 2C:35-7 when determining the
190		location for a proposed ATC.

New Jersey MMP Patients by County (as of 8/14/18

County	Active
ATLANTIC	1787
BERGEN	2098
BURLINGTON	2227
CAMDEN	3029
CAPE MAY	575
CUMBERLAND	687
ESSEX	1056
GLOUCESTER	2198
HUDSON	787
HUNTERDON	407
MERCER	1195
MIDDLESEX	2108
MONMOUTH	2316
MORRIS	1496
OCEAN	2458
PASSAIC	883
SALEM	328
SOMERSET	815
SUSSEX	1091
UNION	957
WARREN	367
TOTAL	28865